

1769 Graymare Hollow Rd.
Aiken, SC 29803
May 11, 2002

Mr. Bill Gale, Pres.
GS Products, Inc.
6320-107th Ave. SE.
Snohomish, WA 98290

Re: GaleShield weather screen – T. Hill @ Aiken

Dear Bill:

As discussed by telephone Merillat and I are very pleased with the weather screens that we placed on our barn to shield it from the afternoon sun. Enclosed are some pictures that show how they are installed and are being used normally and when the sun gets severe.

The installation went very well and the instructions were clear and useful in getting the various phases of the project in an order that saved time and effort. The hardware was well packaged and labeled and eliminated guessing what items went with what system. All items were labeled and an adequate number of screws were included in case one was over tightened and broken while getting started. Screen measurements were exact, and your reviewing of our order and design by telephone as to the measurements and layout prior to manufacture was appreciated. The screens fit perfectly once we got the rails in place.

We hope the pictures show the impact they are having on the afternoon sun reflecting into the barn from the concrete aisle way. The eight-foot screens are mounted on the header so that there is about 24 inches open at the bottom for air and the dogs to get under. Normally the two end ones are two-thirds of the way pulled up which allows a 17 hand horse to walk under easily. The shade provided reduces the glare without losing much of the breeze, and the visibility out of the barn is not reduced very much.

We will be glad to talk with other potential customers if you wish.

Yours truly,


Tom Hill



